INSTITUTIONAL STRATEGY FACT SHEET AS AT 30 JUNE 2018



LONG TERM OBJECTIVE

The Coronation All Africa Strategy aims to maximise the long-term risk-adjusted returns available from investments on the continent through capital growth of the underlying stocks selected. It is a flexible portfolio primarily invested in listed African equities or stocks listed on developed and emerging market exchanges where a substantial part of their earnings are derived from the African continent. The exposure to South Africa is limited to 50%. The Strategy may hold cash and interest bearing assets where appropriate.

INVESTMENT APPROACH

Coronation is a long-term, valuation-driven investment house, focused on bottom-up stock picking. Our aim is to identify mispriced assets trading at discounts to their long-term business value (fair value) through extensive proprietary research. In calculating fair values, through our fundamental research, we focus on through-the-cycle normalised earnings and/or free cash flows using a long-term time horizon. The Portfolio is constructed on a cleanslate basis based on the relative risk-adjusted upside to fair value of each underlying security. The Portfolio is constructed with no reference to a benchmark. We do not equate risk with tracking error, or divergence from a benchmark, but rather with a permanent loss of capital.

STRATEGY RETURNS GROSS OF FEES				
Period	Strategy	LIBOR	Active Return	
Since inception cum.	132.7%	7.2%	125.5%	
Since Inception p.a.	8.9%	0.7%	8.2%	
Latest 5 years p.a.	4.8%	0.8%	4.0%	
Latest 1 year	16.2%	1.8%	14.4%	
Year to date	0.7%	1.1%	(0.4)%	
Month	(1.5)%	0.2%	(1.7)%	

*For a side-by-side comparison of gross and net performance, please refer to <u>http://www.coronation.com/us/strategy-performance</u>

SECTOR EXPOSURE

Sector	% Strategy
Financials	27.8%
Consumer Goods	22.4%
Telecommunications	12.6%
Basic Materials	12.0%
Consumer Services	7.7%
Health Care	5.7%
Oil & Gas	3.8%
Industrials	3.6%
Technology	1.8%
Utilities	0.6%
Interest Bearing	2.0%

GENERAL INFORMATION

Inception Date	01 August 2008
Strategy Size	\$78.1 million
Strategy Status	Open
Target	Outperform ICE LIBOR USD 3 Month (US0003M Index)
Redemption Terms	An anti-dilution levy will be charged
Base Currency	USD

GROWTH OF US\$100M INVESTMENT



The performance shown is gross of fees.

GEOGRAPHIC EXPOSURE

Country	% Strategy
Egypt	26.0%
South Africa	24.5%
Nigeria	16.9%
Zimbabwe	13.7%
Kenya	11.5%
Tanzania	3.2%
Zambia	1.1%
Uganda	0.6%
Ghana	0.4%
United Kingdom	0.1%
Interest Bearing	2.0%

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PORTFOLIO MANAGER



Peter Leger - BScEng, BCom (Hons), CFA

Peter is head of Global Frontier Markets and manager across all strategies within the investment unit. He joined Coronation in 2005 and has 20 years' experience in African financial markets as both a portfolio manager and research analyst.

FUND MANAGER

Please contact Coronation for further information

Gus Robertson

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The volatility of the ICE LIBOR USD 3 Month Index ("Benchmark") represented above may be materially different from that of the Strategy. In addition, the holdings in the accounts comprising the Strategy may differ significantly from the securities that comprise Benchmark. The Benchmark has not been selected to represent an appropriate benchmark to compare the Strategy's performance, but rather is disclosed to allow for comparison of the Strategy's performance to that of a well-known and widely recognized benchmark. Material facts in relation to the Benchmark are available here: https://www.theice.com/iba/libor. In addition, for further information, we have also included the DJ Africa Titans 50 Index above. Material facts in relation to this benchmark are available here: http://www.theice.com/iba/libor. In addition, for further information, we have also included the DJ Africa Titans 50 Index above. Material facts in relation to this benchmark are available here: http://www.theice.com/iba/libor. In addition, for further information, we have also included the DJ Africa Titans 50 Index above. Material facts in relation to this benchmark are available here: http://www.theice.com/iba/libor. In addition, for further information, we have also included the DJ Africa Titans 50 Index above. Material facts in relation to this benchmark are available here: http://www.theice.com/iba/libor. In addition, for further information, we have also included the DJ Africa Titans 50 Index above.

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REVIEW FOR THE QUARTER

After a strong start to the year, the markets across Africa were weak over the past three months. Morocco (-12.3%), South Africa (-10.0%), Nigeria, (-9.7%), Egypt (-9.3%) and Kenya (-9.0%) all recorded large declines during the quarter. Against this backdrop, the strategy's gross return was -8.3% during the quarter, while the Dow Jones Africa Index was down -4.5%.

On the African continent, many great businesses have globally recognised companies as majority shareholders. Multinational companies such as Nestle, Heineken, AB Inbev, Vodafone and British American Tobacco all have subsidiaries listed across Africa. We hold a number of these subsidiaries in the strategy. We believe the relationship with the multinational parent offers a number of real benefits, both to the subsidiary company and to minority shareholders:

- These companies have access to the world class brands of the parent, as well as access to the latest technology and operational best practices;
- Multinationals often have strong balance sheets, deep pockets and access to favourable lending terms. We have recently seen an example of this in Nigeria where the lack of forex availability resulted in serious problems for local businesses. During this time, many international parent companies provided hard currency financing to their subsidiaries which allowed them to continue with their operations; and
- The parent company offers an additional level of governance and oversight. Governance standards are typically good as these subsidiaries must follow the (usually stricter) standards required by the parent's listing in more developed markets.

There are also several South African companies who control businesses across Africa. Our experience with these companies in South Africa, together with our interactions with local management teams, helps us to form a better view of the individual businesses and their strategies.

What really excites us are the valuations of many of these businesses. While the subsidiaries in Africa typically offer higher growth than the parent companies, they often trade on lower multiples. A case in point is Standard Bank, where two of its subsidiaries, Stanbic Holdings in Kenya and Stanbic IBTC in Nigeria, are positioned in the top five holdings of the strategy.

Standard Bank clearly views these two banks as attractive investments. In March 2018, it announced it would increase its stake in the Kenyan subsidiary from 60% to 75% and in June 2018 it increased its stake in the Nigerian subsidiary from 53% to 64%.