INSTITUTIONAL STRATEGY FACT SHEET AS AT 31 OCTOBER 2018

CORONATION TRUST IS EARNED[™]

LONG TERM OBJECTIVE

The Coronation Flexible Fixed Income Strategy is an actively managed fixed interest solution that has a flexible mandate with no duration or term restrictions. The Strategy aims to outperform the better of cash or bonds over rolling 3-year periods. The Strategy invests in the traditional fixed interest assets, but can also invest in listed property (max. 15%), preference shares (max. 10%) and inflation-linked bonds, which are typically excluded in most specialist mandates. This flexibility allows the Strategy to maximise every opportunity in the domestic fixed interest space and produce superior returns for clients.

INVESTMENT APPROACH

Coronation is a long-term, valuation-driven investment house. Our aim is to identify mispriced assets trading at discounts to their fair value through extensive proprietary research. The fixed income portfolios are positioned on a long term strategic market view, but this is balanced by taking advantage of shorter-term tactical opportunities when the market lags or runs ahead of that strategic view. As active managers, we consider investment decisions across the full spectrum of potential return enhancers. These include duration and yield curve positions, inflation-linked assets as well as yield enhancement through credit enhanced assets. We aim to maximise returns by actively combining both a top-down and a bottom-up approach to portfolio construction.

STRATEGY RETURNS GROSS OF FEES

Period	Strategy	STEFI 3M	ALBI
Since Inception (cumulative)	115.9%	63.5%	91.8%
Since Inception p.a.	9.7%	6.1%	8.1%
Latest 5 years p.a.	8.2%	6.5%	6.7%
Latest 3 years p.a.	8.2%	7.0%	6.6%
Latest 1 year	7.8%	6.9%	7.8%
Year to date	3.5%	5.7%	3.0%
Month	(1.1)%	0.6%	(1.7)%

ASSET ALLOCATION

Asset Type		% Strategy
Fixed Rate Government Bonds		50.5%
Fixed Rate Corporate Bonds		21.1%
Property		11.0%
Floating Rate Corporate Bonds		6.9%
Corporate ILBs		5.6%
Fixed Rate Other		1.8%
Convertible Bonds		0.8%
Floating Rate NCDs		0.7%
Preference Shares		0.7%
Cash		0.5%
Other ILBs		0.4%

GENERAL INFORMATION

Inception Date	01 July 2010
Strategy Size	R7.87 billion
Strategy Status	Open
Mandate Benchmark	The higher of cash (Short Term Fixed Interest 3 month Index (STeFI 3m)) or bonds (JSE ASSA All Bond Index (ALBI)) over rolling 3 year periods
Dealing Frequency	Daily
Base Currency	ZAR

GROWTH OF R100M INVESTMENT



Benchmark: The higher of cash (Short Term Fixed Interest 3 month Index (STeFI 3m)) or bonds (JSE ASSA All Bond Index (ALBI)) over rolling 3 year periods

EFFECTIVE MATURITY PROFILE*

Term	% Strategy
0 to 1 year	0.7%
1 to 3 years	3.3%
3 to 7 years	13.1%
7 to 12 years	14.2%
Over 12 years	57.0%

STRATEGY STATISTICS*

Modified Duration (incl. inflation-linked bonds)	6.4
Modified Duration (excl. inflation-linked bonds)	6.1

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PORTFOLIO MANAGERS



Nishan Maharaj - BSc (Hons), MBA

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Nishan is head of Fixed Interest and responsible for the investment unit's process and performance across all strategies. He also manages the majority of fixed interest assets. Nishan has 15 years' investment experience.



Mark le Roux - BCom

Mark is a senior member within the Fixed Interest investment unit, which he headed over a period of 10 years. With 27 years' experience in managing both traditional and alternative fixed interest portfolios, Mark is responsible for managing a significant portion of Coronation's fixed interest assets.



Adrian van Pallander - BScEng, HTSdip, CFA, FRM

Adrian joined Coronation in 2002 and is a portfolio manager within Coronation's Fixed Interest investment unit. He is responsible for managing a portion of the fixed interest assets across all strategies as well as analysis, asset allocation modelling and portfolio construction monitoring. He has 16 years' investment experience.



Seamus Vasey - BCom (Hons), MSc

Seamus co-manages the Coronation Global Bond Strategy and has 14 years' experience in financial markets. Seamus joined Coronation's Fixed Interest investment unit in August 2015 and is a graduate of the London School of Economics.

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* For SA Fixed Income investments only. Excludes international investments, equities, property and preference shares.