### LONG TERM OBJECTIVE

The Coronation Global Managed Strategy provides investors with access to the best investment ideas from around the world, with the aim of maximising long-term capital growth. It blends individual asset selection to reflect Coronation's view across asset classes, regions and currencies. The intent is to remain fully invested in foreign assets. The Strategy will hold its exposure to foreign assets in a variety of currencies, primarily the US dollar, British pound, euro and Japanese yen. The Strategy's objective is to outperform the global markets as measured by an equity-biased composite benchmark over a 5-year period.

### **INVESTMENT APPROACH**

Coronation is a long-term, valuation-driven investment house. Our aim is to identify mispriced assets trading at discounts to their long-term business value (fair value) through extensive proprietary research. In calculating fair values, through our fundamental research, we focus on through-the-cycle normalised earnings and/or free cash flows using a long-term time horizon. The Portfolio is constructed on a cleanslate basis based on the relative risk-adjusted upside to fair value of each underlying security. The Portfolio is constructed with no reference to a benchmark. We do not equate risk with tracking error, or divergence from a benchmark, but rather with a permanent loss of capital.

| STRATEGY RETURNS GROSS OF FEES |          |           |               |
|--------------------------------|----------|-----------|---------------|
| Period                         | Strategy | Benchmark | Active Return |
| Since Inception (cumulative)   | 113.4%   | 103.7%    | 9.7%          |
| Since Inception p.a.           | 6.2%     | 5.8%      | 0.4%          |
| Latest 10 years p.a.           | 5.7%     | 5.7%      | 0.0%          |
| Latest 5 years p.a.            | 1.8%     | 4.3%      | (2.5)%        |
| Latest 3 years p.a.            | 0.9%     | 2.8%      | (1.9)%        |
| Latest 1 year                  | (21.3)%  | (15.3)%   | (6.0)%        |
| Year to date                   | (17.9)%  | (17.5)%   | (0.4)%        |
| Month                          | (7.8)%   | (6.3)%    | (1.5)%        |

### PERFORMANCE & RISK STATISTICS (Since inception)

|                               | Strategy | Benchmark |
|-------------------------------|----------|-----------|
| Annualised Standard Deviation | 12.7%    | 9.6%      |
| Maximum Drawdown              | (21.8)%  | (17.5)%   |

| ASSET ALLOCATION |            |
|------------------|------------|
| Asset Type       | % Strategy |
| Equities         | 77.2%      |
| Bonds            | 8.8%       |
| Cash             | 6.9%       |
| Commodities      | 5.1%       |
| Property         | 2.0%       |

### **GENERAL INFORMATION**

| Inception Date    | 01 November 2009   |
|-------------------|--|
| Strategy Size *   | \$805.6 million  |
| Strategy Status   | Open   |
| Mandate Benchmark | 60% MSCI Daily TR Net All Country World USD<br>(NDUEACWF Index ) and 40% Bloomberg<br>Barclays Global Aggregate Bond TR<br>Unhedged USD (LEGATRUU Index) |
| Redemption Terms  | An anti-dilution levy will be charged  |
| Base Currency     | USD  |

\*Strategy assets under management as at the most recent quarter end.

# **GROWTH OF US\$100M INVESTMENT**



Benchmark: 60% MSCI Daily TR Net All Country World USD (NDUEACWF Index ) and 40% Bloomberg Barclays Global Aggregate Bond TR Unhedged USD (LEGATRUU Index)

# **TOP 10 HOLDINGS**

| Holding                                 | % Strategy |
|---|------------|
| ISHARES PHYSICAL GOLD ETC ETP USD (IRL) | 5.1%       |
| US T-BILL 0.000% 140722 (USA)           | 4.0%       |
| PROSUS NA (CHN)                         | 3.4%       |
| JD.COM INC ADR (CHN)                    | 3.4%       |
| BRITISH AMERICAN TOBACCO PLC (GBR)      | 3.1%       |
| CHARTER COMMUNICATIONS INC-A (USA)      | 3.1%       |
| ALPHABET INC-CL A (USA)                 | 3.0%       |
| VISA INC-CLASS A SHARES (USA)           | 2.9%       |
| CANADIAN PACIFIC RAILWAY LTD (CAN)      | 2.7%       |
| VINCI SA (FRA)                          | 2.2%       |

NSTITUTIONAL STRATEGY FACT SHEET AS AT 30 JUNE 2022

| GEOGRAPHIC EXPOSURE |  |
|---------------------|--|
|                     |  |

| Region        | % Strategy |
|---------------|------------|
| North America | 44.7%      |
| Europe        | 25.8%      |
| CEEMEA        | 9.8%       |
| Asia          | 9.1%       |
| LATAM         | 2.7%       |
| Japan         | 0.4%       |
| Other         | 7.5%       |

# CURRENCY EXPOSURE

| Currency | % Strategy |
|----------|------------|
| USD      | 72.3%      |
| EUR      | 15.9%      |
| GBP      | 9.3%       |
| MXN      | 1.0%       |
| CNY      | (1.8)%     |
| Other    | 3.3%       |
|          |            |

# PORTFOLIO MANAGERS



### Louis Stassen - BSc, BCom (Hons), CFA

Louis is a founding member and former Chief Investment Officer of Coronation, with 32 years' investment experience. He is a key decision maker within the global investment team and co-manager across all Global Multi-Asset Class strategies.



### Neil Padoa - BEconSc, FFA, CFA

Neil is a portfolio manager and head of Global Developed Markets. He joined Coronation in May 2012 and has 14 years' investment experience.



### Humaira Surve - BScEng, MBA, CFA

Humaira is a portfolio manager within the Global Developed Markets team, responsible for co-managing the Coronation Global Equity Select, Active Global Equity and Global Managed strategies. Humaira has 10 years' investment experience.

### FUND MANAGERS

Please contact Coronation for further information

#### Gus Robertson

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International Client Service Fund Manager tel: +27 21 680 2849 email: <u>labrahams@coronation.com</u>

# REGULATORY DISCLOSURE AND DISCLAIMER

The Prospectus of Coronation Global Opportunities Fund and Fund KIID can be sourced on the following link: <a href="https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund">https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund</a> and a Summary of Investor Rights can be sourced on the following link: <a href="https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund">https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund</a> and a Summary of Investor Rights can be sourced on the following link: <a href="https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund">https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund</a> and a Summary of Investor Rights can be sourced on the following link: <a href="https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund">https://www.coronation.com/en/institutional/strategy-information/literature/ucits-fund-library/umbrella-fund-library/um

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The volatility of the Benchmark represented in the growth chart above may be materially different from that of the Strategy. In addition, the holdings in the accounts comprising the Strategy may differ significantly from the securities that comprise the Benchmark. The Benchmark has not been selected to represent an appropriate benchmark to compare the Strategy's performance, but rather is disclosed to allow for comparison of the Strategy's performance to that of a well-known and widely recognized Benchmark.

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# REVIEW FOR THE QUARTER

Global asset markets have had a torrid start to the year, with equities experiencing the worst first half of a year in over 50 years. In a rare, coordinated sell-off, where both core asset classes (equities and bonds) declined, investors had few, if any, places to hide in 2022 so far. Indeed, the declines have been widespread, with REITs declining 20% (according to Morgan Stanley "the worst start to a year on record") and gold down approximately 5%. Only short-dated USD cash and certain commodities delivered positive returns.



# Graph: Both stocks and bonds down simultaneously

Considering this backdrop, and the fact that the Strategy came into the year with an overweight position in equities, the portfolio's returns have also suffered. Nevertheless, conservative fixed income positioning, select commodity exposure and a positive contribution from merger arbitrage positions resulted in the year-to-date return being within 0.4% of the benchmark.

While the severity and somewhat indiscriminate nature of the sell-off has been painful to endure, it has also resulted in widespread price dislocation. In equity markets, for instance, good businesses have been jettisoned alongside weak businesses, with little regard for differences between their long-term prospects. Across multiple industries and investment themes, our analysts are finding a range of opportunities that we consider to be very attractive today.

Long-time readers will know that we follow a valuation-driven investment research process. By assessing multiple factors (including the underlying earnings power of a business, the quality of management and key risks), we aim to determine a fair value (FV) – our estimate of what a business is really worth. When the price the stock is trading at in the market is well below our FV estimate, it often signals opportunity.

Using these fair values for each stock, we can calculate a FV (and upside to FV) for the portfolio as a whole, which we have tracked over time. This is far more than a mere analytical exercise. As the table below shows, there is a strong positive correlation between the portfolio's estimated upside, and subsequent equity returns. In previous periods where the upside to FV has been within the 60% - 80% range, subsequent equity returns (over the next two years) were approximately double the Strategy's average equity return. Today, the upside within the equity portfolio is again within the 60% - 80% region. And while there are no guarantees, this is one of the reasons for our optimism about the portfolio's future prospects.

| Starting Upside | Frequency (% of time) | Average Subsequent Equity<br>Performance (2 years) p.a. |
|-----------------|-----------------------|---|
| 30 - 40%        | 31%                   | 4.6%  |
| 40 - 50%        | 25%                   | 8.6%  |
| 50 - 60%        | 19%                   | 10.8%   |
| 60 - 70%        | 4%                    | 17.1%   |
| 70 - 80%        | 7%                    | 21.0%   |

### Table: Historic upside to fair value vs. subsequent returns

Source: Coronation

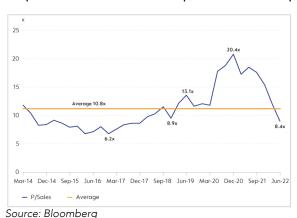
Source: Bloomberg



To highlight the broad range of opportunities our analysts see today, we have selected a few examples from different corners of the market – spanning multiple industries and style factors – where we believe the long-term fundamentals of the businesses are not reflected in the valuation.

# (Some) High growth stocks are no longer expensive

Software has long been an industry where the leaders have enjoyed high growth, high margins and exceptional returns on invested capital. Large parts of the sector have transitioned from a licensed, on-premises model to a subscription-based (software-as-a-service) model, with even better economics accruing to the winners (for instance, through higher customer retention and lifetime value). This insight has not been lost on the market, and the sector justifiably seldom appears "cheap" on shorter-term metrics. However, valuations became detached from reality, in our view, as the market, fueled by low interest rates, demonstrated a near insatiable appetite for growth stocks during the pandemic with little regard for the price paid. This changed dramatically in 2022 as rising interest rates have led to a repricing of growth, with the sector selling off sharply and indiscriminately. This has enabled us to purchase two new names that have been on our watchlist for some time, Adobe and Coupa.



# Graph: Cloud Software median price to sales multiple

Adobe is the leading software provider for creative professionals. Its products such as Photoshop, Illustrator and Premiere Pro are market leading, industry standard tools that are essential for users to do their jobs effectively. Adobe thus boasts sticky customer relationships with a high degree of recurring revenue. It is a high-quality compounder that is well placed to benefit from continued growth in the creation and consumption of content, the growing use of technology in effective marketing solutions and the continued digitisation of paper processes.

These positive attributes, coupled with a history of innovation, have enabled Adobe to deliver top-tier revenue growth (22% five-year historic compound annual growth rate), margins (37% at the operating level, and rising), cash generation (over 100%) and returns on invested capital (close to 40%). We believe Adobe has sold off on macro concerns, rather than for any stock-specific reasons, and expect double-digit annual returns from this quality asset going forward.

Coupa is a cloud-based expense management platform for enterprises. It enables customers to monitor spend in real time, to set and check adherence to expense policies and guidelines, and to automate mundane procurement and payment-related functions. Coupa's popular procurement tool connects customers with a broad range of suppliers, allows them to set spend policies, shop around, see supplier inventory balances, track purchases, and compare spend data to benchmarks to identify inefficiencies.

Coupa estimates that it saves its customers 3%-5% of the total amount spent through its platform. This is a significant benefit, and our detailed work and checks with both software experts and users confirm that its solutions are highly rated and deliver substantial savings to customers. To build on this solid foundation, Coupa is investing both organically and inorganically to expand its capabilities in related areas such as payments and supply chain solutions. The opportunity set is large, and we believe Coupa is well positioned to capture a sizable portion of it. While this investment is strategically sensible, it comes at the expense of current profitability, which remains well below normal in our view. We forecast continued strong revenue growth (above 20%) and see significant upside to FV based on conservative normal margin assumptions.

The stock has fallen by more than 80% from its peak as concerns mount that "back-office" IT spend could be the first to be cut, should we enter a recession. We think this risk is real, but fully reflected in the current valuation.



# (Some) Consumer cyclicals already anticipate a recession

Capri Holdings is the owner of three iconic, founder-led luxury brands in Michael Kors, Jimmy Choo, and Versace. The latter two were acquired in 2017 and 2018, respectively, and added true luxury cachet alongside Kors' more accessible positioning.

Versace is a highly regarded fashion brand, known for its innovative and glamourous designs. While celebrities regularly donned its bold creations at red carpet events around the world, the brand was historically severely undermonetised due to a narrow focus on haute couture and bespoke runway items. This has changed under Capri's ownership, with Versace growing its ready-to-wear ranges and devoting more resources to new menswear, footwear, and high margin leather accessories ranges, as well as developing ecommerce capabilities. Capri plans to more than double Versace's revenue base over the medium term while expanding operating margins well above 20%. Based on our research, the brand is in excellent shape with strong pricing power, and the aforementioned targets are very achievable. Early evidence of profitable growth leaves us excited about what lies ahead for Versace.

Known for its handbags, Michael Kors operates in the affordable luxury segment. The group was historically over-exposed to department store sales and discount outlets, where they had limited control over pricing and, by implication, brand perception. However, both Kors and key competitor Coach have successfully begun to elevate their brand profiles through narrower distribution, focusing on a smaller number of higher priced items and reducing promotional intensity.

In our view, the resilience of Kors and the significant growth potential of Versace and Choo is being totally overlooked by the market, with Capri Holdings being valued on 6 - 7 times earnings. Management clearly agrees, with a new \$1bn share repurchase programme and the company buying back \$300m of stock (5% of the market capitalisation) in the last quarter alone. We believe Capri offers tremendous value for long-term investors.

# (Some) Steady compounders are priced for disruption

Payment processors benefit from a long-term structural shift from cash to electronic payment methods (e.g. cards). This global trend has multiple drivers, including growth in ecommerce, reduction in friction (e.g. tap-to-pay), behavioural changes (e.g. hygiene preferences post Covid) and government incentives. Despite ongoing innovation from challengers, we believe the resilience of a number of incumbents in the payments ecosystem is underappreciated. Similarly, the revenue streams of the payment companies are principally a function of nominal payment volumes, providing a natural hedge in an inflationary environment.

For instance, Visa's position as the dominant card network allows them to be an enabler of innovation, rather than being disrupted. New market entrants have in many cases found that partnering with Visa is the most effective route to get to scale. Similarly, Visa (as well as MasterCard) remains an indispensable partner for retailers – even Amazon walked away from a high-profile threat to stop accepting Visa cards in the UK. This strong incumbent position affords Visa the resources and credibility to invest in new product lines, like Visa Direct and B2B payments. We estimate Visa can grow earnings by 15% p.a. over the next five years; the current 23 times price-to-earnings (P/E) multiple does not sufficiently capture this growth.

Similarly, a number of merchant acquirers (who accept payments on behalf of merchants and connect to various payment schemes, such as Visa) have seen their shares derate on fears of disruption. Fiserv, which is the second largest acquirer in the US, has in our view been mischaracterised by the market as a stodgy incumbent, weighed down by old technology and overexposure to banks, destined to lose market share. We think this narrative is far too simplistic (and frankly wrong). More than 20% of Fiserv's merchant revenue is from its software-led Clover POS platform, targeting smaller merchants in the restaurant and retail verticals, which is growing at 30% p.a.; likewise, its new Carat platform aimed at enterprise omnichannel retail is growing at 20%. Fiserv is also the leading provider of core banking software, a slower growing but incredibly stable business, that creates meaningful opportunity to cross-sell merchant services in partnership with their banking customers. We think Fiserv can grow revenue at a high single-digit rate and earnings by midteens over the next 5 years, leaving the stock grossly mispriced on 13 times P/E.

### Even (some) long-duration, loss-making businesses offer attractive risk vs. reward trade-offs

It has been a particularly brutal year for long-duration growth companies, with many names down 60% - 70%. Many nascent businesses with unproven business models were beneficiaries of the ultra-low-rate environment, where the prospect of future riches – however speculative – was chased to extreme levels. With valuations in many instances detached from reality, a reset was necessary.

The subsequent sell-off has been swift but also indiscriminate. With access to cheap capital suddenly limited, many of these earlystage companies now need to pivot from growth at any price, to generating sustainable profits and cash flows. Some of these businesses are likely to fall short of their lofty aspirations, but some will succeed.



While the range of potential outcomes is wide, we see an opportunity for long-term investors to identify disruptive companies with attractive, sustainable business models that offer the potential for outsized gains; we have started to build a modest position in this segment via a basket of winners across industries including ecommerce and food delivery.

At quarter-end the Strategy was positioned as follows:

- 64.2% in equity, excluding commodity equity exposure of 5.0%
- 10.1% in commodity-related assets, split equally between gold (the metal) and diversified miners
- 8.0% in investment-grade fixed income
- 7.7% in high yield fixed income
- 4.7% in listed infrastructure assets
- 2.3% in property
- 2.8% in merger arbitrage situations

There's a saying in markets that you can have good news and you can have good prices, just not at the same time. While many of the news headlines today are bleak, much of this is already reflected in asset prices. Our assessment of what most businesses in the portfolio are worth is largely unchanged, but with market prices materially lower, the portfolio's price-to-value gap has widened significantly, implying much higher expected future returns.

Thank you for your continued support and interest in the Strategy.