

How Coronation creates value for stakeholders

The quality of our capital inputs directed by our material matters and our strategy enable our core business activities to generate long-term value for all our primary stakeholders INTELLECTUAL Our people Clients Shareholders STRATEGIC FOCUS AREAS > Long-term investment out-performance ▶ 367 years' cumulative Coronation experience of > Coronation intellectual capital INVESTMENT PERFORMANCE > Launch of secure IFA portal Ongoing investment in IT & IS senior investment professionals CFA outcomes > IT & IS investment of R224 million infrastructure 0 > Launch of Coronation innovation hub > Robust, valuations-based > 53 CFAs on our team Migration of Pooled Portfolios from JPMorgan to Intembeko investment process Migration from Saleslogix to Salesforce for our retail business-> Thought leadership ESG to-business operation Focused initiatives for Client loyalty and satisfaction >90% retention, development and wellness of our people Hybrid client engagement – TALENT > Employee turnover: 4.3% is well below industry average **CAPITAL** in-person and digital delivery fit-for-purpose Diversity and inclusion Enhancing of thought-leadership content remuneration model ▶ 11 years' average tenure of investment team > 80% of our Board of Directors ARE BLACK > Highly skilled employees > Training and wellness: R12.7 million Launch of new secure IFA portal > robust succession planning Strong, ethical culture our excellent 64% of our employees Mentorship by senior investment Ownership culture > 51% of our employees Investment in technology 50% of our Board of Directors ARE FEMALE professionals client service solutions to enable Significant investment in training > Performance-based remuneration outcomes efficiency, innovation and risk management Delivering Strengthening long-term Developing our operational MATERIAL MATTERS STAKEHOLDER VALUE OUTCOMES INPUTS investment global footprint resilience outperformance. **FINANCIAL** Championing Comprehensive range of solutions that > Holistic approach to High cash generating business and Dividend policy: a minimum of 75% of after-tax cash profit meets the needs of our global clients education active ▶ 100% of fund management earnings paid as dividend² strong capital management Seeding of international products Conscious focus on food > R50 billion in global AUM SOUTH AFRICAN > Variable expenditure model ➤ Remuneration Policy reduces fixed costs Strong equity position corporate > First place in the 2022 ICGN Global security Our variable expenditure model protected earnings in Stewardship Disclosure Awards Active engagement with downward market cycle citizenship industry peers, SA Inc. and FMEPS down 4% excluding impact of tax matter government to improve CHANGING CLIENT NEEDS operating environment **NATURAL** > Carbon footprint results (erosion) and carbon neutrality Active Stewardship > Further embedded our corporate sustainability reporting Carbon Footprint Assessment **REGULATORY TIGHTENING** Investment stewardship activities > Continued engagement with investee companies on key Efficient business operations **TRANSFORMATION** SOCIAL & RELATIONSHIP CAPITAL ▶ B-BBEE Level 1 contributor Stockbroker support initiative > IFA initiatives Recognise key role in building stronger > Engaged corporate citizen > Consumer financial education and transformed society > Key focus on diversity and transformation To deliver superior long-term investment Education CSI initiatives > Investment in enterprise and supplier development > External training initiatives Active participant in business and industry forums outperformance for the benefit of all stakeholders

Value preservation Value erosion

→ Value creation