



2006 Interim Results

16 May 2006

Agenda



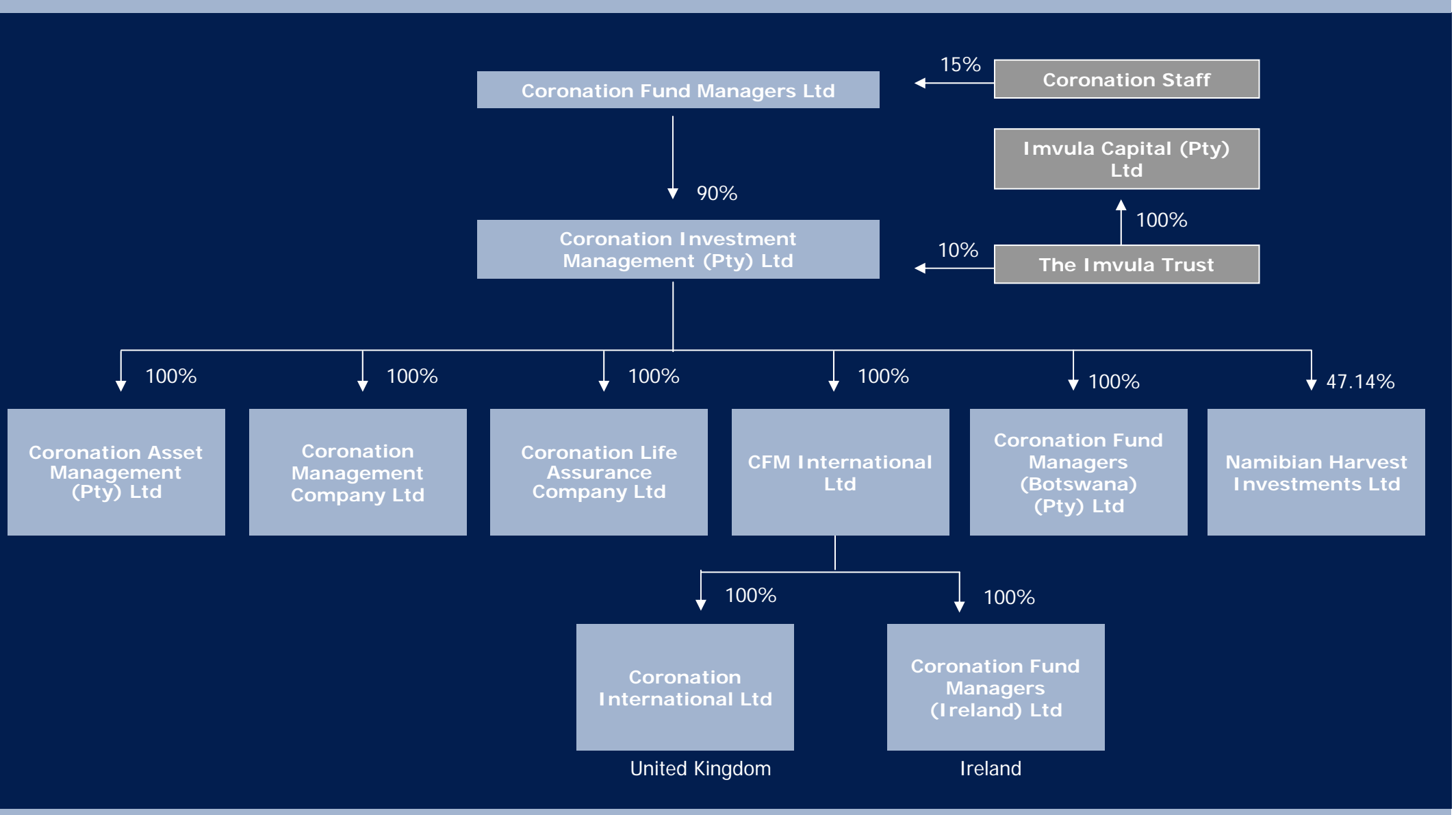
- *Corporate structure and shareholding*
- *Key themes*
- *Business review*
 - Investment performance
 - Assets under management
- *Financials*
- *Environment*
- *Future focus*





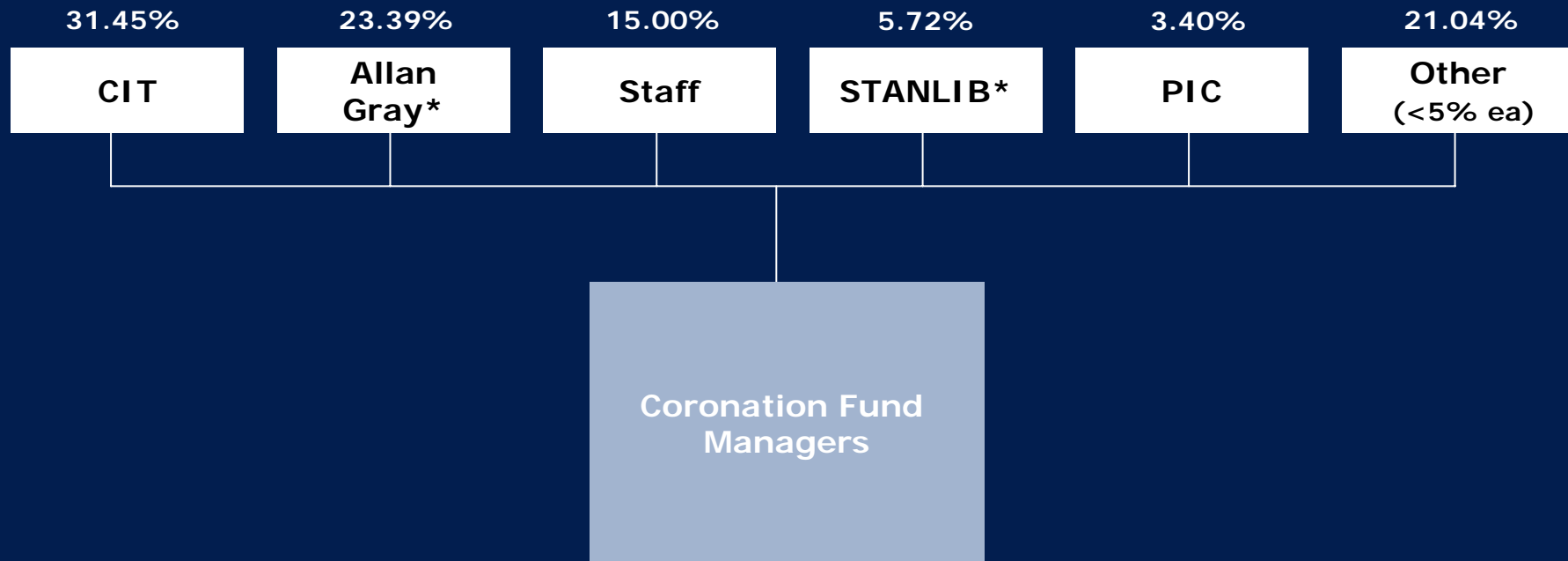
Corporate structure and shareholding

Corporate structure



Shareholding

As at 31 March 2006



* *On behalf of clients*





Key themes

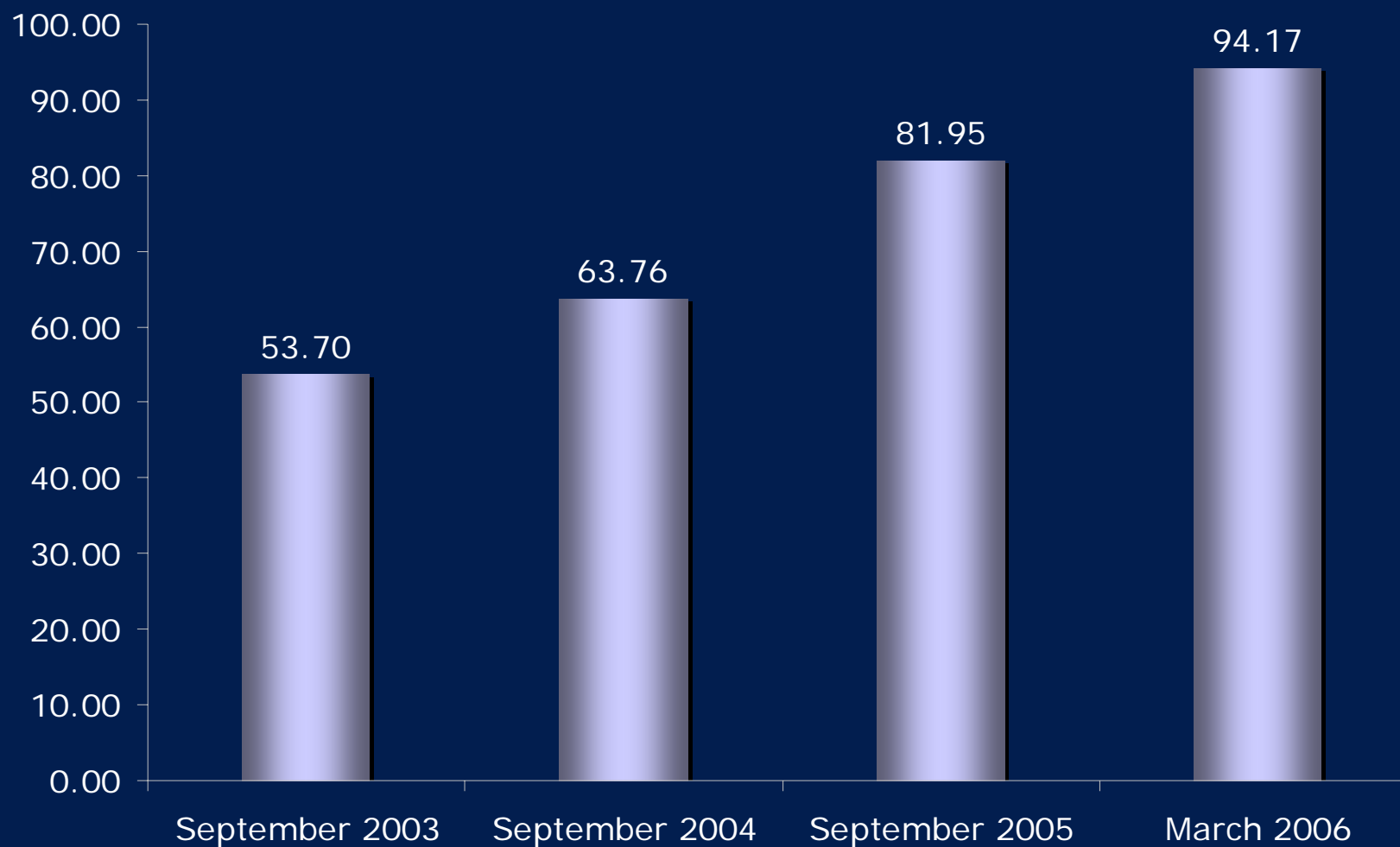
Strong financial results



- *Assets under management* exceed R94 billion
- *Revenue* of R311 million, up 23%
- *Income from fund management* of R146 million, up 33%
- *Headline earnings per share* of 24,2 cents, up 27%
- *Profit for the period before IFRS 2* up 58%



Assets under management



Reconciliation of assets under management



	31 March 2006	30 September 2005	31 March 2005
Opening market value	81,95	70,04	63,76
Net flows	-0,42	-1,54	-2,96
Capital appreciation	13,13	13,53	9,75
Other (charges, currency effect)	-0,49	-0,08	-0,51
Closing market value	94,17	81,95	70,04



Funds under management



	December 2004 (R'm)	December 2005 (R'm)	March 2006 (R'm)
Institutional	59,287	70,786	76,916
Retail	9,866	15,740	17,250
Total	69,153	86,526	94,166
Mandate Breakdown			
Balanced Funds	28,237	30,747	26,093
Absolute Funds	9,098	15,213	15,227
Hedge Funds	0,008	0,211	0,241
Core Equity Funds	6,953	8,435	7,918
Houseview Equity Funds	7,131	6,540	9,780
Aggressive Equity Funds	8,325	11,527	13,883
Fixed Interest Funds	2,747	5,942	12,839
International Funds	6,650	7,911	8,182



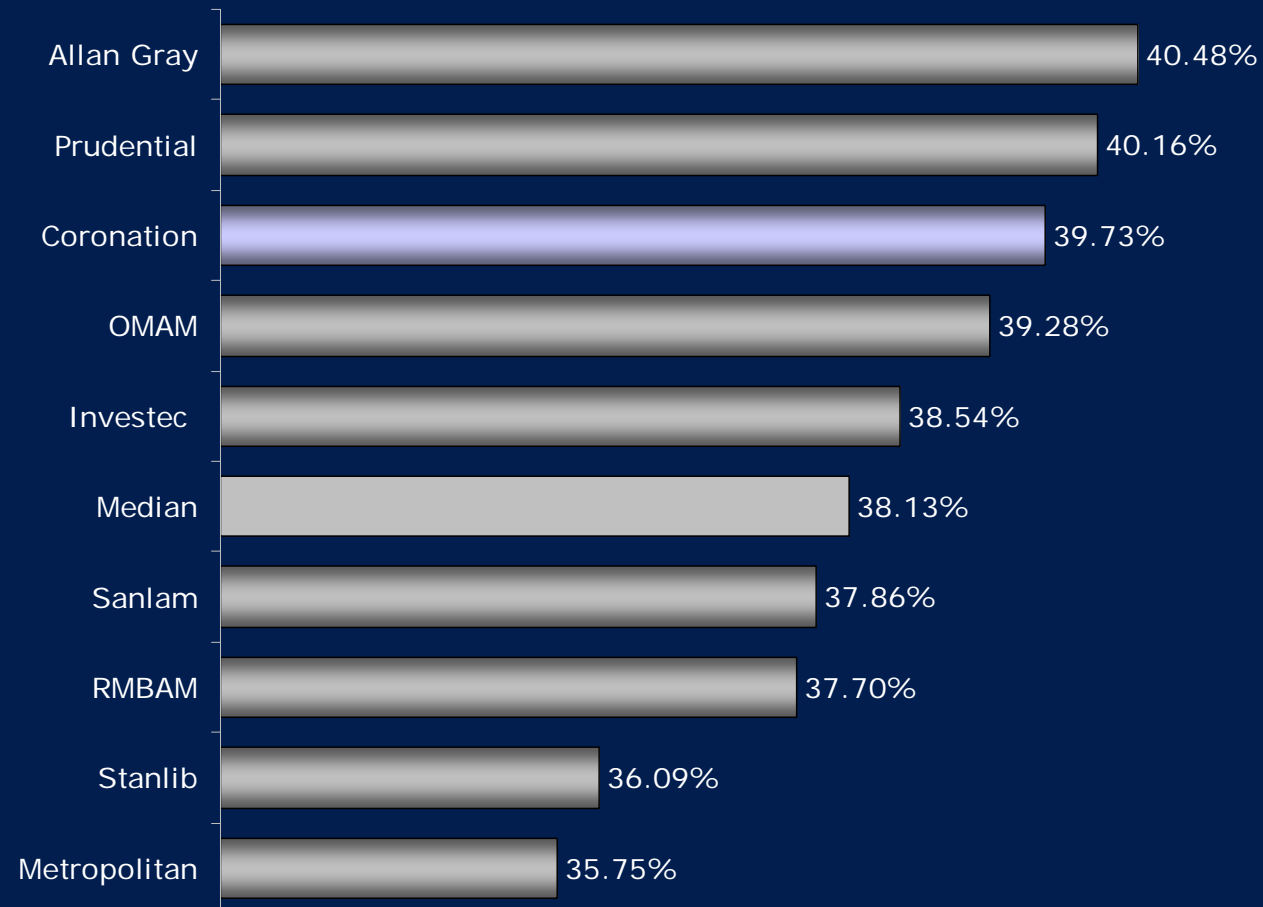


Business review

Institutional – Performance rankings



SA Large Manager Watch - 3 years ended 31 March 2006



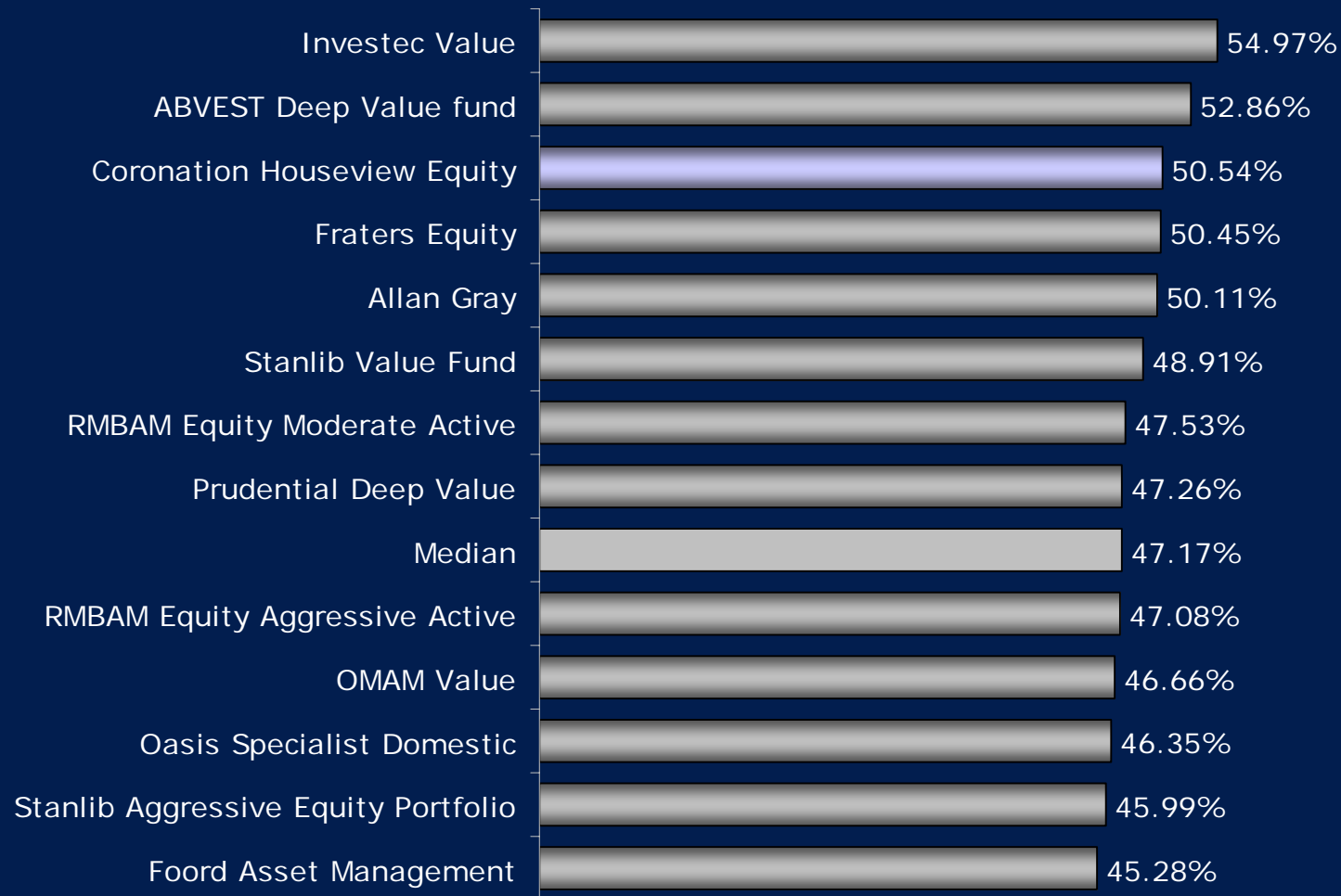
Source: Alexander Forbes



Institutional – Performance rankings



Coronation Houseview Equity - 3 years ended 31 March 2006



Source: Alexander Forbes



Retail - Performance rankings



PlexCrown – Overall CIS manager ranking

	March 2006	December 2005
Investec	3.8747	3.7497
Coronation	3.7497	4.0413
Oasis	3.5831	3.2498
Nedgroup	3.4372	3.3747
Old Mutual	3.1873	3.0873
Futuregrowth	2.9998	2.8748
RMB	2.9283	2.8956
Sanlam	2.8998	2.7248
Prudential	2.8748	2.9998
Stanlib	2.8462	2.7718
Absa	2.5415	2.5831

Source: ACI Statistics



International – Performance tables



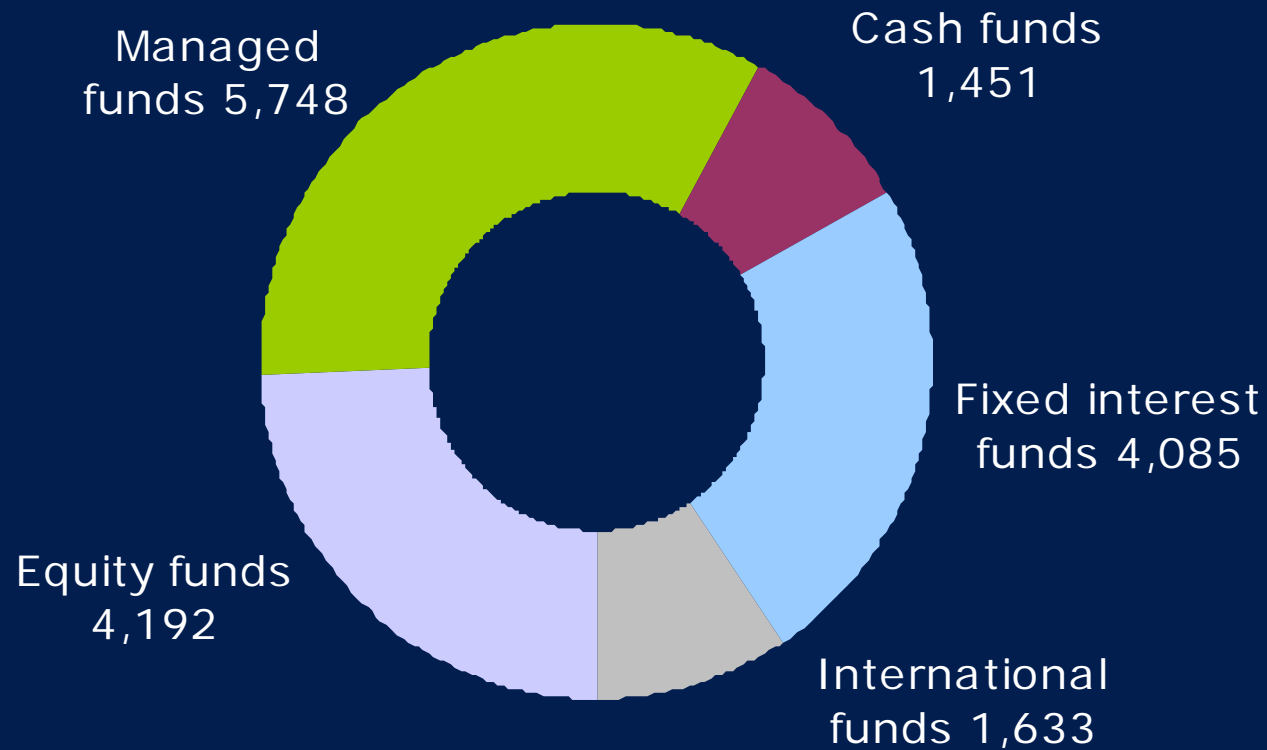
	YTD		12 month		24 month	
	%	Ranking	%	Ranking	%	Ranking
Relative Value	3.66	8/46	9.05	10/46	6.84	9/46
Global Equity Alternative Strategy (€)	2.99	9/29	13.26	7/28	9.76	9/28
Global Equity FoF's	9.56	2/42	26.73	2/41	18.22	5/42
MSCI World Index	6.72		18.61		14.77	



Retail – Assets under management



R17.2bn as at 31 March 2006 (excluding third-party assets)



Source: ACI Statistics



CIS industry

Market share: Long-term single managers only



Ranking excluding cash and dividend income type funds

			September 2005	March 2006
1	Allan Gray	(17%, 144bp increase)	R28.6bn	R38.5bn
2	Investec	(14%, 80bp increase)	R23.0bn	R30.2bn
3	Old Mutual	(13%, 30bp increase)	R23.7bn	R30.0bn
4	Stanlib	(12%, unchanged)	R21.5bn	R26.5bn
5	Nedcor	(7%, 29bp decrease)	R14.3bn	R17.1bn
6	Coronation	(7%, 21bp increase)	R12.2bn	R15.6bn
7	Sanlam	(5%, unchanged)	R9.5bn	R11.6bn
8	Satrix/Intrix	(4%, unchanged)	R7.5bn	R9.4bn
9	RMB	(3%, unchanged)	R6.7bn	R8.2bn
10	Marriott	(2%, 54bp decrease)	R5.4bn	R5.4bn
11	Prudential	(1.7%, unchanged)	R3.1bn	R3.8bn
12	ABSA	(1%, unchanged)	R2.1bn	R2.5bn
CIS industry			R179.4bn	R221.7bn

Source: ACI Statistics



International - Assets under management



	March 2006	December 2005
SA Institutional	\$716m	\$638m
SA Retail	\$188m	\$192m
Other	\$282m	\$262m
Fund of hedge funds	\$735m	\$767m
Long-only fund of funds	\$451m	\$325m
Total	\$1 186m	\$1 092m





Financials

Condensed consolidated income statement

- separately reflecting the effect of IFRSs



	Six months 2006 R'000	Six months 2005 R'000	% change	Full year 2005 R'000
Revenue	310,535	251,650		547,718
Financial Income	19,392	9,499		30,640
Operating expenses	(152,531)	(149,833)		(302,011)
Income from fund management	177,396	111,316		276,347
Interest expense	(6,200)	(196)		(6,009)
Share of profit of associates	863	874		967
Profit before tax	172,059	111,994		271,305
Income tax expense	(53,079)	(36,687)		(84,398)
Profit for the period – before IFRSs	118,980	75,307	58	186,907
Share-based payment expense	(25,822)	(2,210)		(18,038)
Profit for the period – after IFRSs	93,158	73,097	27	168,869
Basic earnings per share (cents) before IFRSs	31.0	19.6		48.5
Final capital distribution per share (cents)	-	-		36.0



Overview – including and excluding IFRSs



	March 2006	March 2005	% change
Headline EPS (including IFRSs)			
Normal	24,2	19,0	27
Diluted	21,5	18,7	15
Headline EPS (excluding IFRSs)			
Normal	31,0	19,6	58
Diluted	27,7	19,3	44
NAV per share	54,4	54,4	



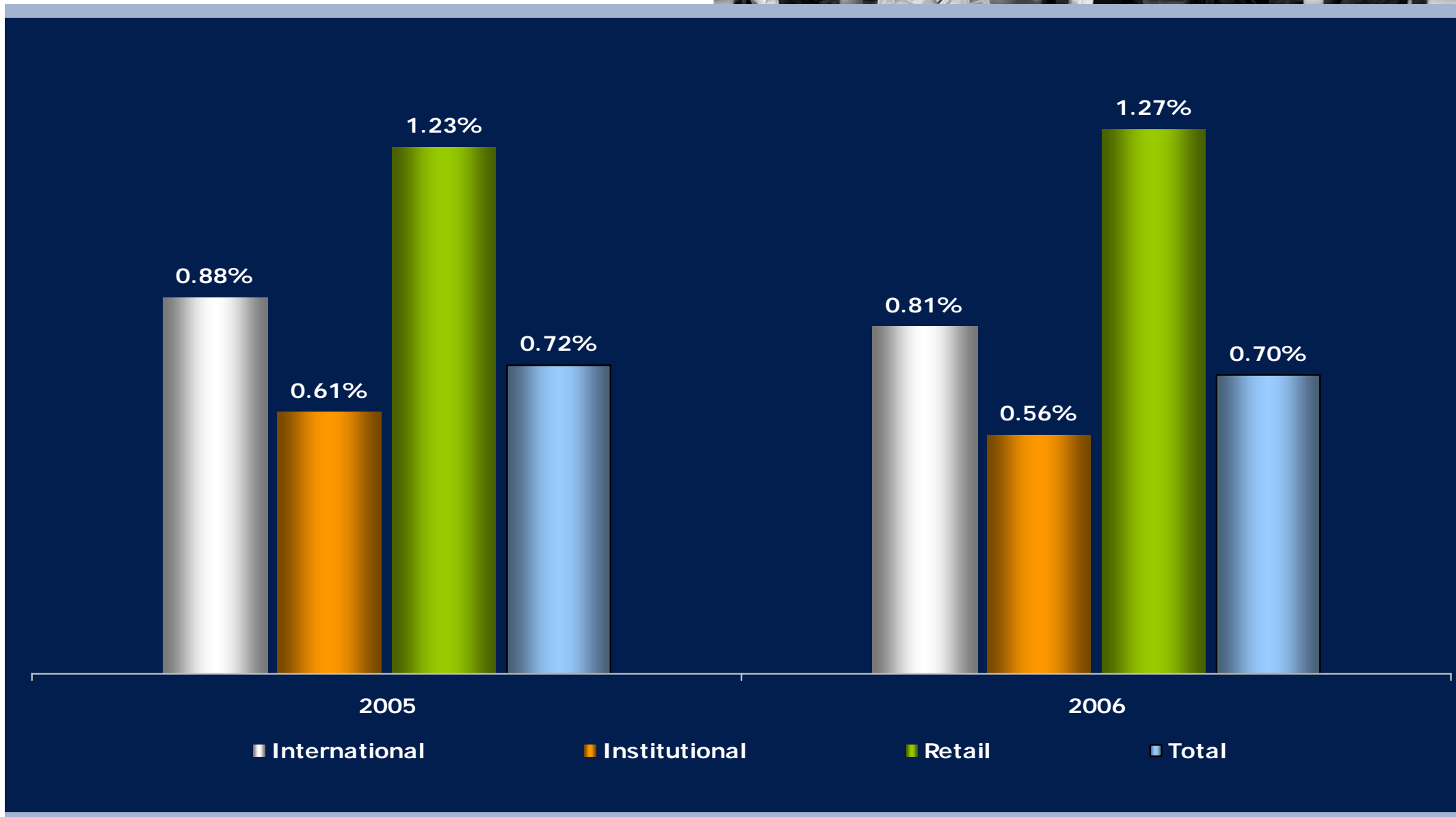
Overview



	March 2006	March 2005	% change
Cost to income (including IFRSs)	55.8%	58.1%	4
Cost to income (excluding IFRSs)	48.0%	56.5%	15
ROE (annualised)	86.9%	67.4%	29



Total fee %



Funds subject to performance fees as % of AUM



	March 2006	March 2005
Institutional	60%	58%
Retail	39%	31%
International	77%	73%
Total	58%	55%



Expenses



	March 2006 R'000	March 2005 R'000	% change
Share-based payment expenses	25,822	2,210	
Personnel	100,584	109,698	(8)
Restrains of trade	2,550	28,275	
Other	98,034	81,423	20
Other costs	51,947	40,135	29
Total	178,353	152,043	17



IFRS 2 effect



	March 2006 R'000	September 2006 R'000	Year 2007 R'000
December 2003 options	953	953	912
Imvula transaction	3,064	2,942	5,802
CIT transaction 1 - February 2005	11,344	11,344	22,177
CIT transaction 2 - September 2005	4,078	4,078	5,490
Preference shares	6,384	6,384	4,256
Total	25,823	25,701	38,637



Coronation International Consolidated Income Statement



	March 2006	March 2005	%
	\$'000	\$'000	change
Income	4,368	5,290	(17.4)
Expenses	1,994	3,080	(35.3)
Staff	1,068	2,010	(46.8)
Other	926	1,070	(13.5)
Profit before tax and bonus	2,374	2,210	7.4



Invula Trust - Value of the transaction (R'm)



Value of shares (10% of Coronation market capitalisation)	264
Value of debt	145
Net Asset Value	116



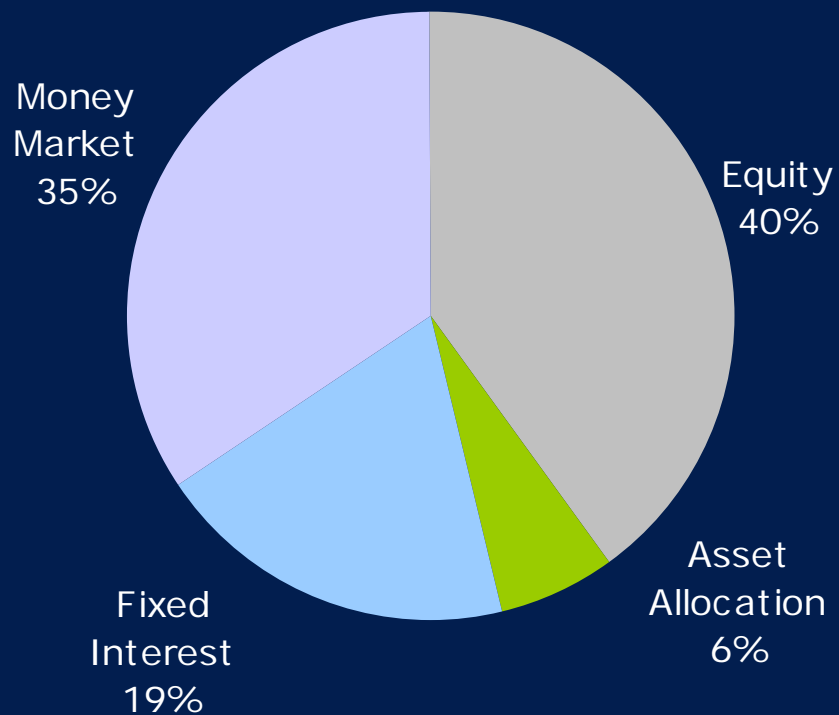


Environment

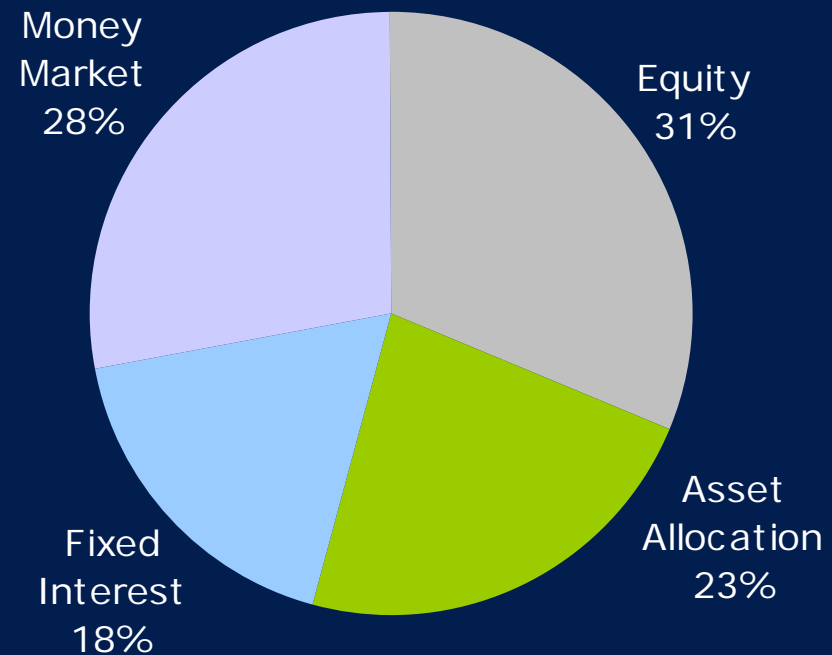
Retail – Total industry assets



March 2001



March 2006



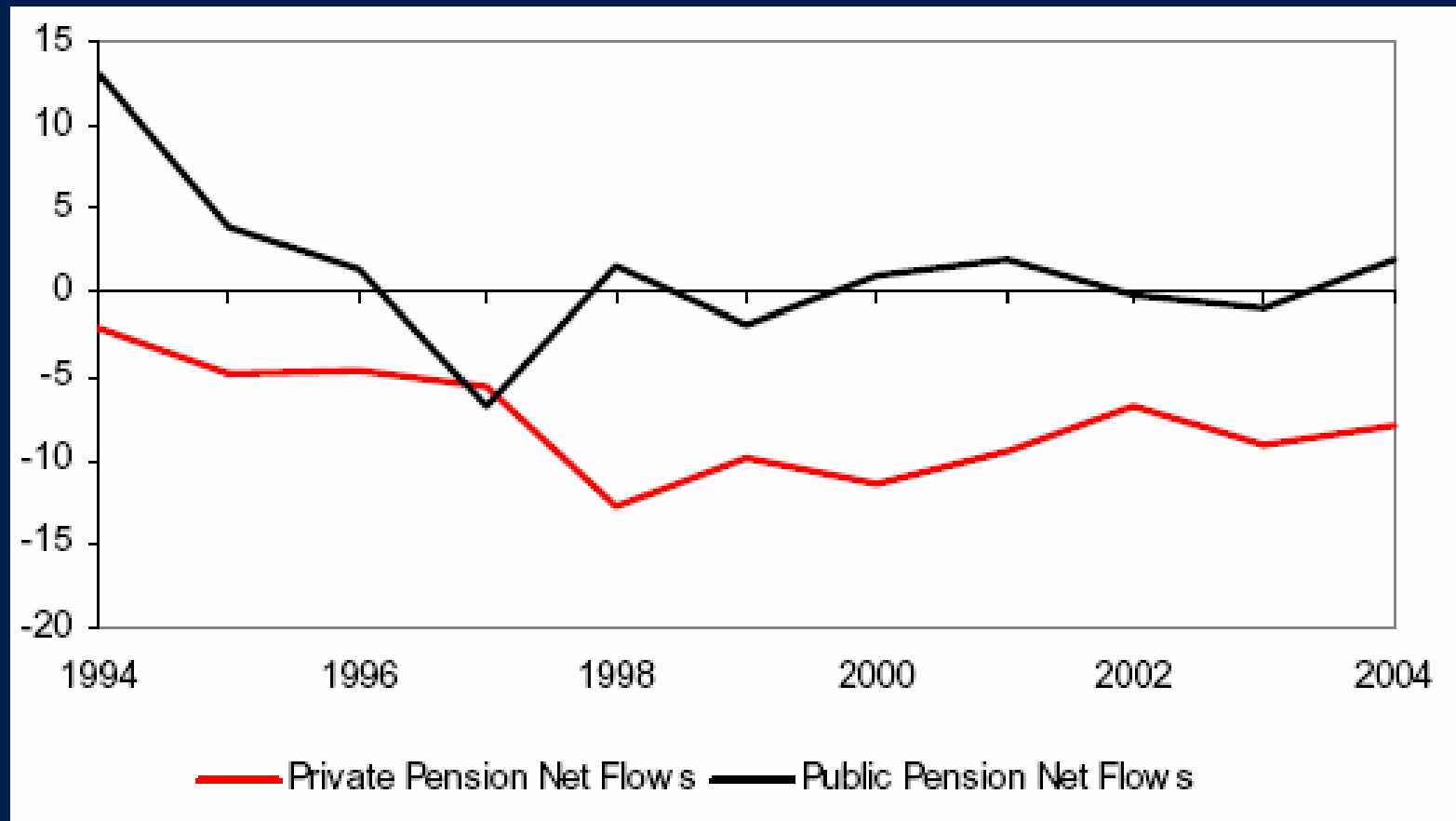
Source: ACI Statistics



Institutional- Pension net outflows remain



Inflation-adjusted pension net flows (R'bn)



Source: SARB Bulletin, BJM Research



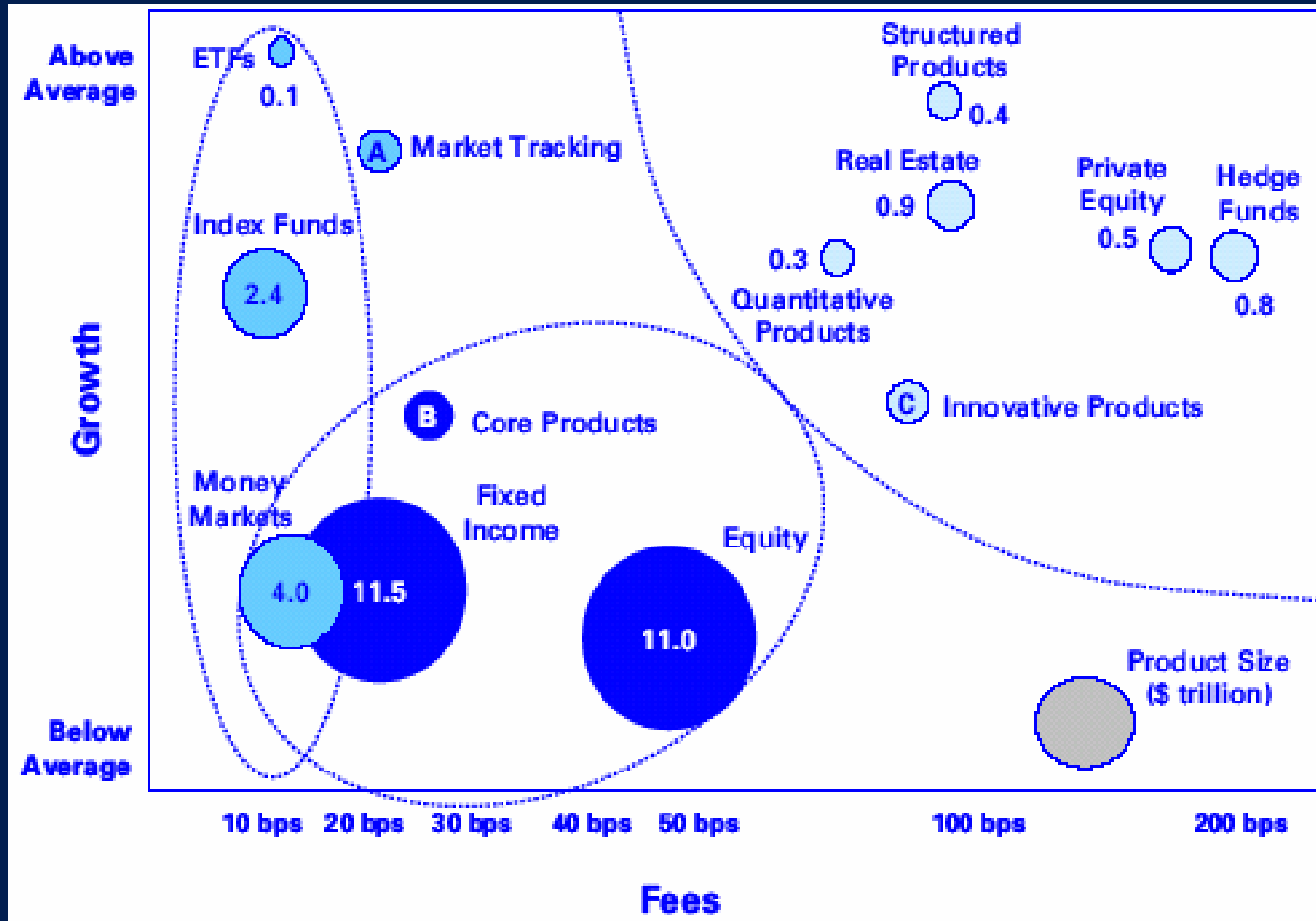
Major strategic environmental issues



- *Low barriers* to entry in collective investment schemes industry
- *Fragmentation* – “small is beautiful”
- *Mandate complexity*
- *Corporate governance issues* - rising shareholder activism by fund boards of trustees
- *Life company vulnerability*
- *“Barbell” pressure*



"Barbell" pressure



Source: National Statistics, BCG analysis, with adjustments by Morgan Stanley Research



Major strategic environmental issues



- *Industry pressure*
- *Higher focus required:* Houseview portfolios vs. multi-product strategy
- Times have been *good?*





Future focus

Future focus – Coronation well positioned



- Great *track record* and *brand*
- *Focused* on fund management
- *Mid-sized* player
- Scope for *new products / asset classes*
- *No* “life company” *legacy*
- *Alignment of interests* (clients, staff, shareholders)
- Desire to build *a sustainable business*





Thank you

16 May 2006